



YFC-BonEagle

6220

岳豐科技股份有限公司

YFC-BonEagle Electric Co. LTD.

[www.cables.com.tw](http://www.cables.com.tw)

Sep. 2022



## Disclaimer 免責聲明

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The presentation contains projections & estimates of financial information as well as market and product developments for future periods.

These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks & uncertainties.

Our actual results of operations & financial condition may differ significantly from those contained in projections & estimates.

The projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

本次簡報中若包含有財務資訊的預測及未來市場及產品的趨勢。這些說明乃基於目前可以取得及目前相信是合理性的資料，但這些說明亦牽涉風險及不確定性。本公司之實際營運成果可能會與上述說明有不同的結果。簡報中屬預測性的資料並非本公司未來履行的保證，宜注意其隨時有變更的可能及風險。

# Presentation Outline





YFC-BonEagle

## ➤ **Group Profile**

## 精 Excellence



技術專業; 產品精良  
Professionalism of technology;  
Excellent function of product.

## 新 Innovation



用新觀念; 創新產品  
Innovation of creating product  
with New ideas.

## 誠 Honesty

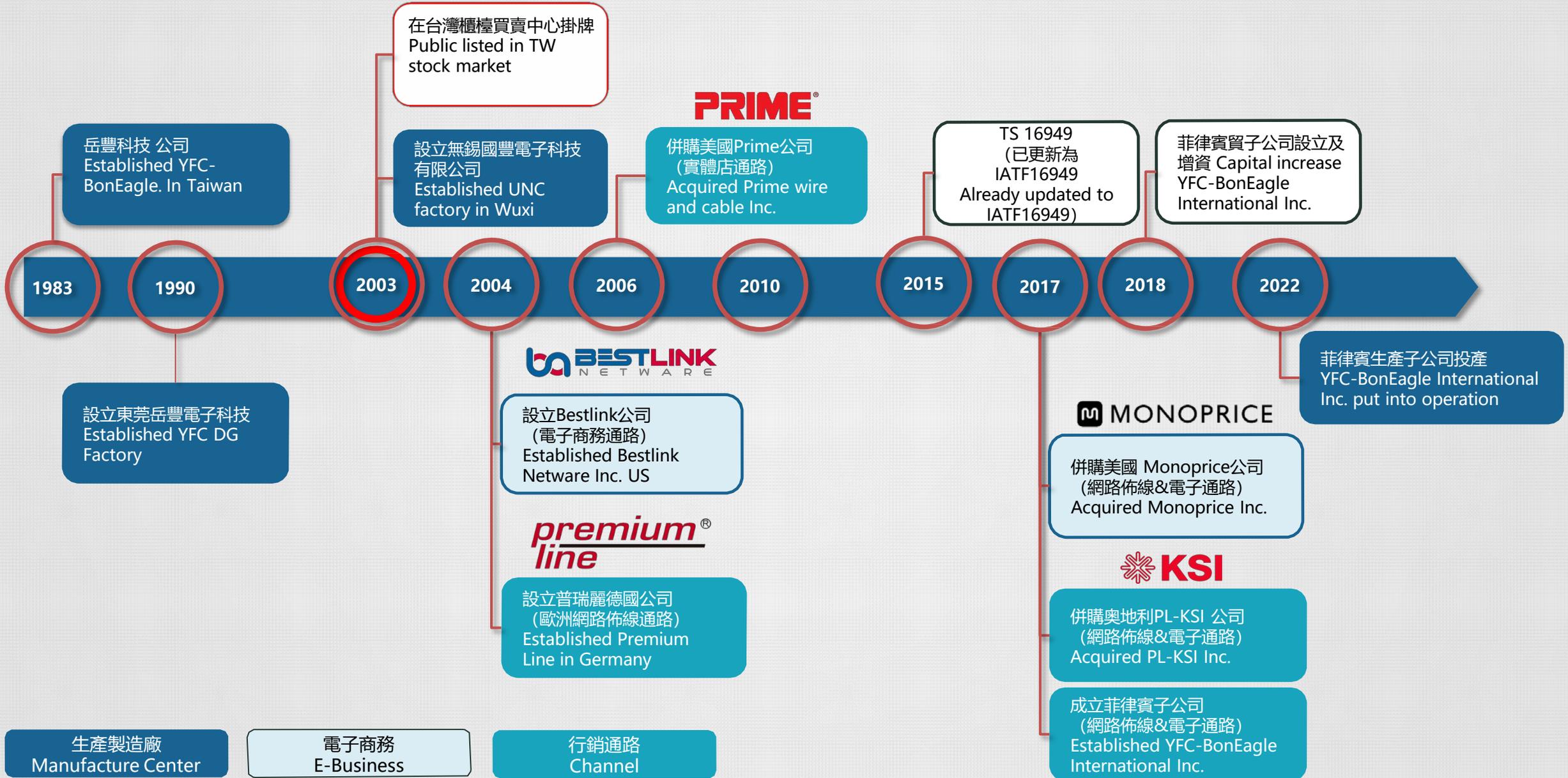


誠對同仁; 實待客戶  
Honesty to employees; Honesty  
to customer.

## 樸 Integrity



樸實經營; 努力不懈  
Operating in austerity; Endlessly  
endeavoring.

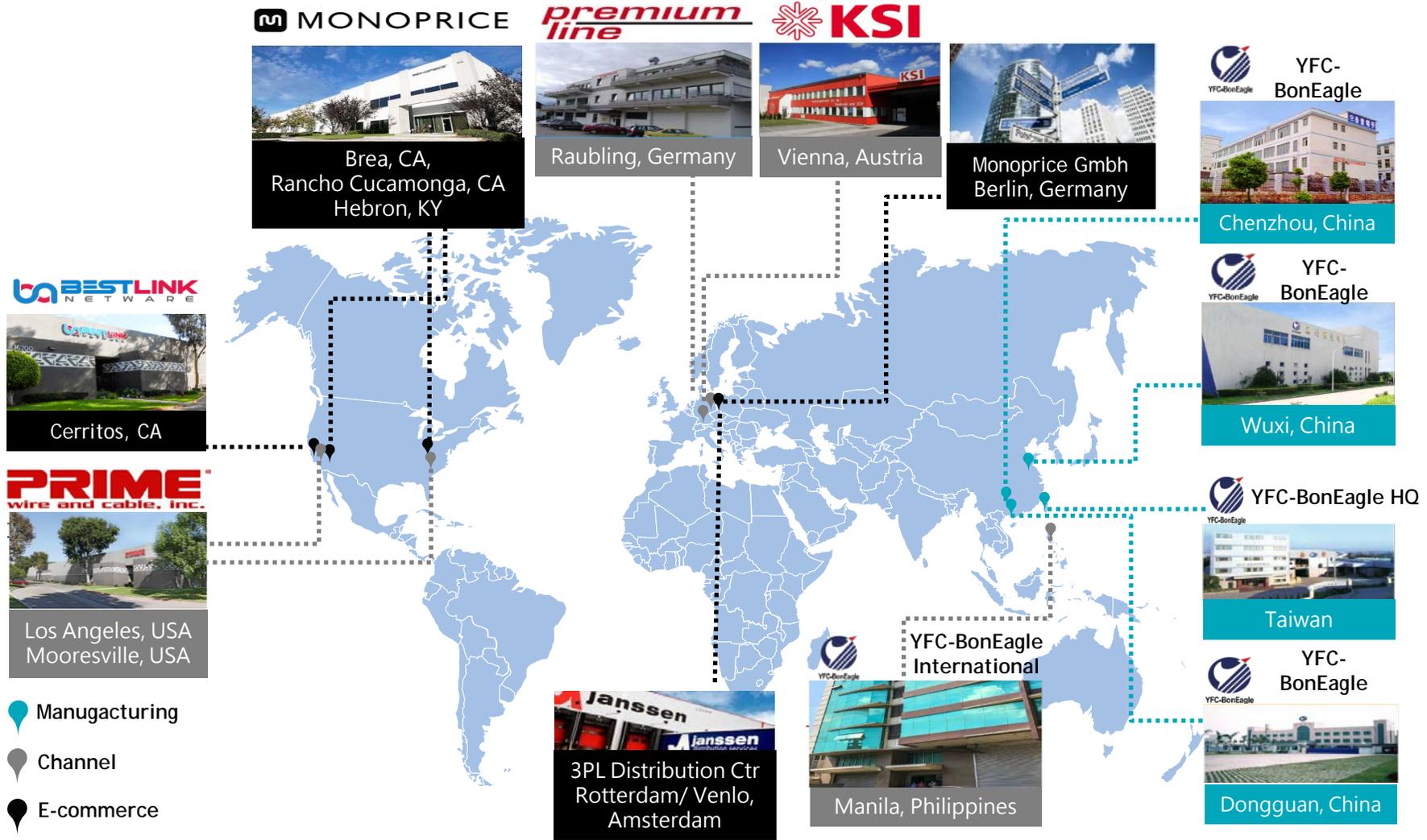


生產製造廠  
Manufacture Center

電子商務  
E-Business

行銷通路  
Channel

# Global Operating Sites



# Channel Partners

## RETAILERS:



## INDUSTRIAL:



## DISTRIBUTION:



## OEM:



# YFC-BonEagle Core Business

**Manufacturing  
& Wholesale**  
34%

**Business Unit:**  
*YFC-BonEagle*

- YFC-BonEagle has factories in Taiwan, Dongguan and Wuxi, with a total of over 1.5mn sq. ft. of manufacturing space.
- YFC has leased 2 plants in the Philippines.  
Monthly production capacity increases by 5M meters of power cords and 1.2M pcs of patch cords; respective estimated revenues at US\$6M & US\$1.2M.

**E-Commerce &  
B2B Direct**  
36%

**Business Units:**  
*Monoprice*  
*Bestlink*

Monoprice sells over 9,000 consumer electronics items via its E-commerce platform.

\* B2B direct sales: B2B offline sales to SMBs, Installers, and large enterprises.

**B2B Retail Channels**  
30%

**Business Units:**  
*Prime*  
*Monoprice*

Prime is a leading US supplier of extension cords and power strips. Its main clients are US chain stores, such as Lowe's, Costco, etc.

# YFC-BonEagle Product Portfolio

## YFC Bon-Eagle

YFC-Bon-Eagle manufactures Power Cords and 3C Cables & Accessories, selling internally and externally.

### Power Cords



### 3C Cables & Accessories



### EV Cable Solutions



### Growth Products

## Monoprice

Our core product focus is Own-Brand Proprietary Products for Tech Enthusiasts.

### 3C Cables & Adapters



### Pro Audio



### Future Growth

## Prime Wire and Cable

Prime is a branded B2B vendor selling to brick-and-mortar retailers.

### Power Cords



### Timers & Surge Protectors



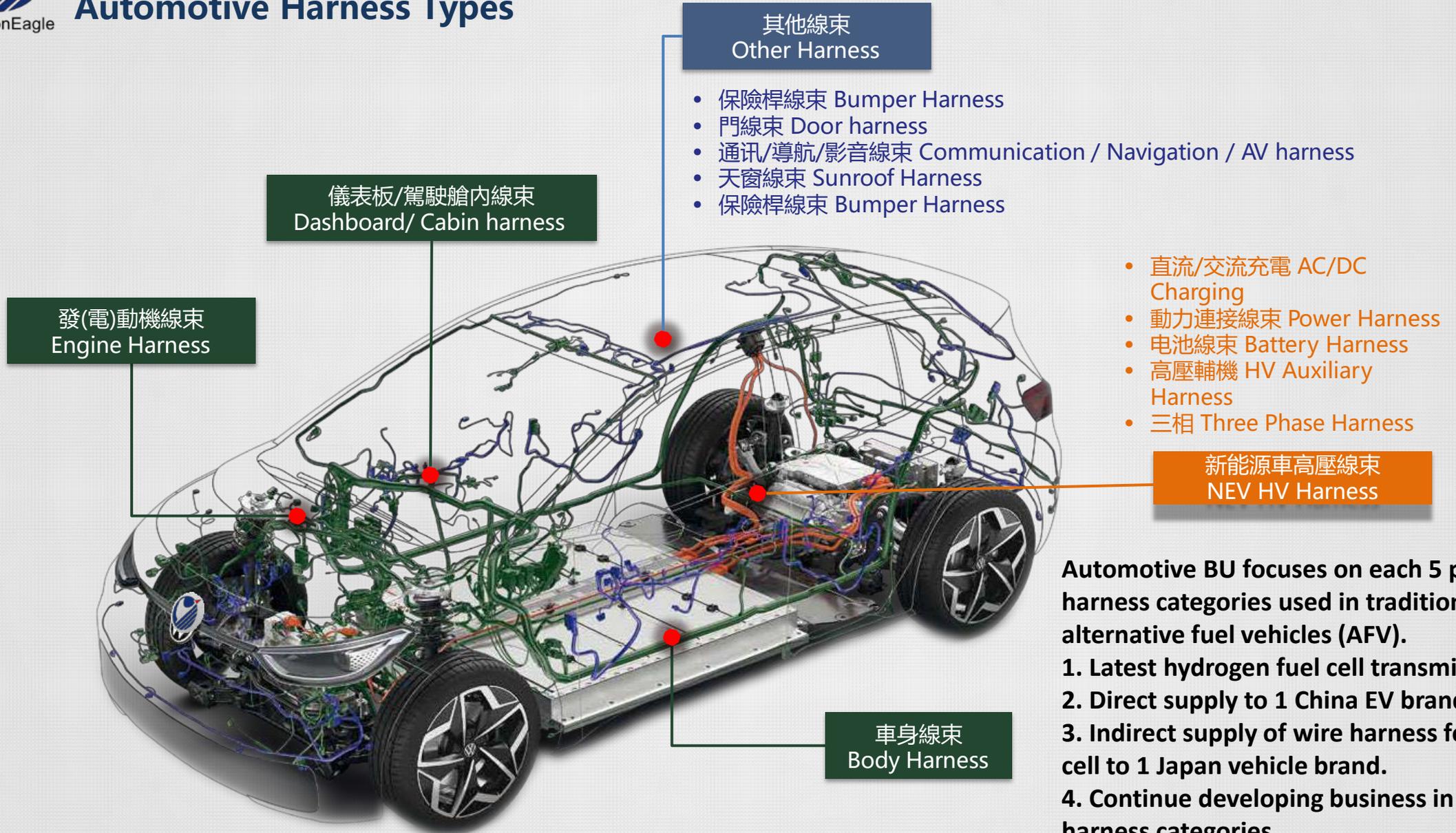
### 模塊化數據中心(MDC) Modular Data Center



### Future Growth

## ➤ **Future Growth Drivers & Investment**

# 車載用線分類 Automotive Harness Types



其他線束  
Other Harness

- 保險桿線束 Bumper Harness
- 門線束 Door harness
- 通訊/導航/影音線束 Communication / Navigation / AV harness
- 天窗線束 Sunroof Harness
- 保險桿線束 Bumper Harness

儀表板/駕駛艙內線束  
Dashboard/Cabin harness

發(電)動機線束  
Engine Harness

- 直流/交流充電 AC/DC Charging
- 動力連接線束 Power Harness
- 電池線束 Battery Harness
- 高壓輔機 HV Auxiliary Harness
- 三相 Three Phase Harness

新能源車高壓線束  
NEV HV Harness

車身線束  
Body Harness

Automotive BU focuses on each 5 primary harness categories used in traditional and alternative fuel vehicles (AFV).

1. Latest hydrogen fuel cell transmission harness.
2. Direct supply to 1 China EV brand.
3. Indirect supply of wire harness for hydrogen cell to 1 Japan vehicle brand.
4. Continue developing business in other rests 5 harness categories



# 低壓線束產品 Low Voltage Wire

## 純電動車電驅電控低壓線 Battery Electric Vehicle E-Drivetrain Low Voltage Wire





高壓線束產品  
High Voltage Wire

氫動力轉換電力模塊動力傳輸用線  
Hydrogen Fuel Cell Transmission Line



# Modular Data Centers w/PLC Controlled Natural Air Cooling for 5G Macro Sites & Enterprise Computing



# YFC GROUP Networking Solutions

## PATCH PANELS & CABLES

PRIME has patch cables in lengths from 1ft up to 100ft, made with the same superior quality as our bulk cable with solutions from Cat 5e through Cat 6A in up to 9 colors to match the bulk cabling leading into the data center servers, making it easier to identify which cables are for which portions of the network. All of PRIME's patch cables have heavy-duty strain reliefs to protect the internal connection to the jack from separating.

• Cat 5e • Cat 6 • Cat 6A • Cat 6A Slim

Available colors:



PRIME has Cat 5 & Cat 6 rated high density patch panels in 12 to 96 port models to help maximize the available rack space. With our exclusive NavILite® 24 port Patch Panels operators do not have to check complex schematics to find which connection is in which port in the panel, or if a patch cable is not properly connected. LED lights on the panel connect remotely to a signal transmitter to test each port in the panel and each wall jack on the other end of the connection, saving time and money during installation and maintenance.



**LED Red light on:**  
Outlet connected to the network equipment



**LED Green light on:**  
Outlet is not connected to the network equipment.



**LED light off:**  
No connection between patch panel and outlet on pair 3-6.

## DATA CENTERS & CABINETS

### Modular Data Centers & Cabinets FOR 5G MACRO SITES & ENTERPRISE SOLUTIONS

FEATURING INTELLIGENT NATURAL AIR COOLING



**Save Time & Money!**

Low PUE <1.1  
Lower Operating Cost



**Rapid Deployment**

Lower Installation Cost



**Stable, Reliable & Scalable**

Modular - Prefabricated & Pretested  
Flexible - Indoor & Outdoor Use



For more information, please contact your PRIME Modular Data Center Specialist at: 909-718-5258 or [datacenters@primewirecable.com](mailto:datacenters@primewirecable.com)



### Data Cabinets

PRIME server cabinets meet the international standards ANSI/EIARS - 310 - C19. PRIME cabinets are made from high grade materials that can withstand an 800kg (1763lbs) static load. PRIME's wall mounted cabinets can withstand a maximum 60kg (132lbs) static load. Stocked in standard 90° 600 x 800 x 800 sizes, we can also accommodate custom size requirements. Ask your PRIME Data Cabinet Specialist for more information.



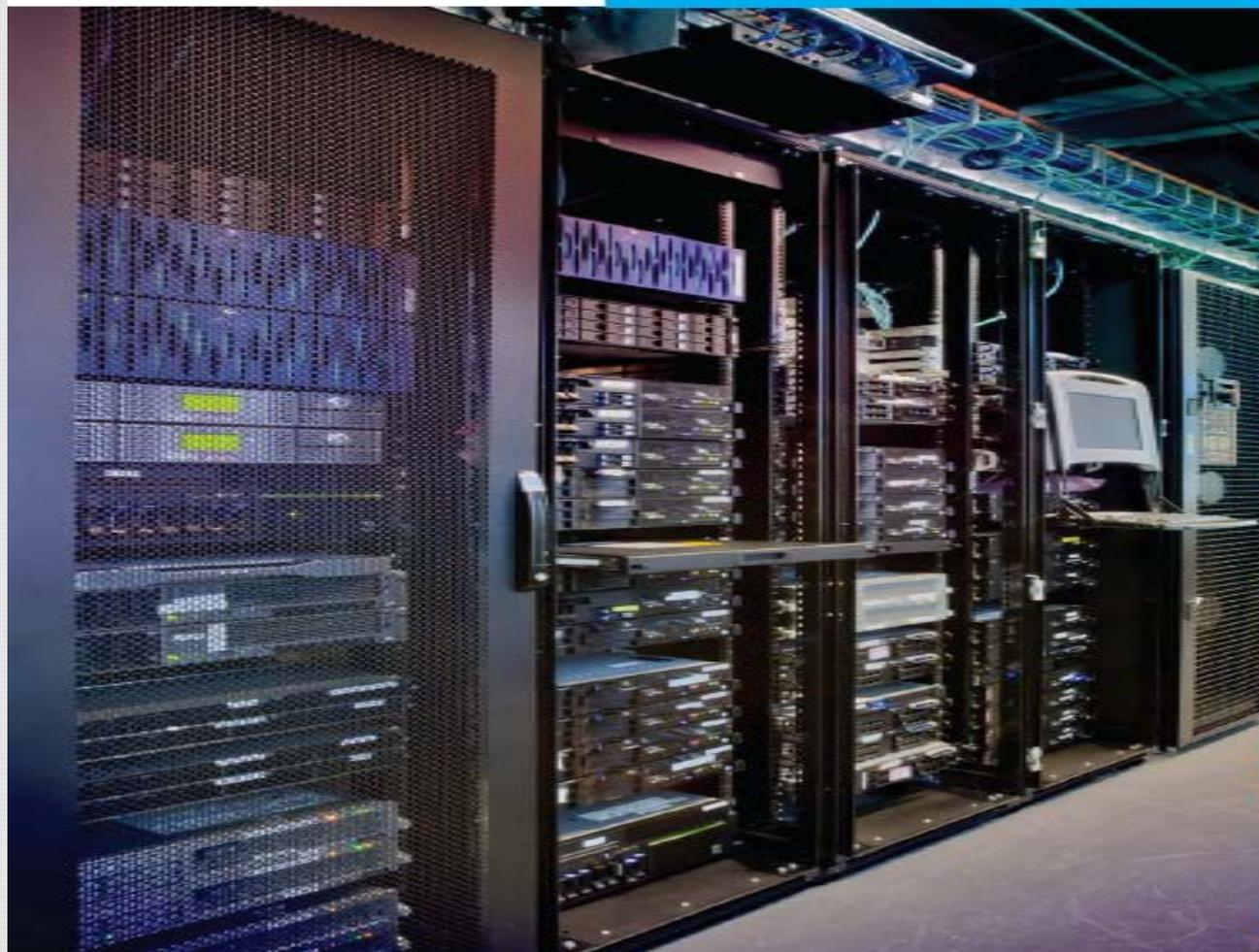
Wall Mount Cabinet

Network Server Cabinet



**PRIME**

# STRUCTURED CABLING SYSTEMS



Fiber Optic Cables



Bulk Cable



Patch Cables & Panels



Data Cabinets



Modular Data Centers



YFC-BonEagle



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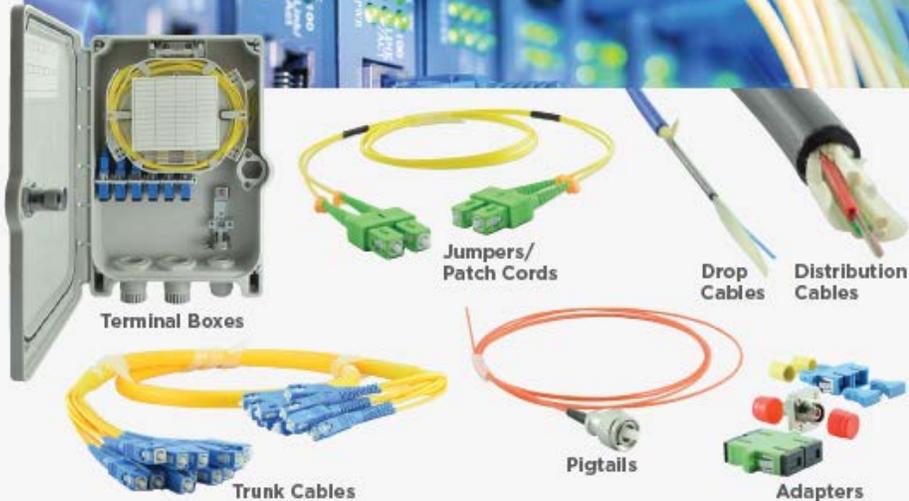


Society of Cable Telecommunications Engineers



## FIBER OPTIC CABLES

PRIME supplies a full range of fiber optic cabling solutions from 62.5um – OM1, 50um – OM2, OM3 & OM4 with 125um refraction, engineered to effectively transmit at high speeds and longer distances to meet the demands of today's data and telecommunications networks. PRIME also has a complete range of patch cords, pigtails, adapters, terminal boxes and other accessories with low attenuation loss control.



909-718-5258 • [datacenters@primewirecable.com](mailto:datacenters@primewirecable.com) • [www.primewirecable.com](http://www.primewirecable.com)

## BULK CABLE

PRIME manufactures networking cables that meet the rigorous demands of both high-speed data transmission and smart home systems. From Cat 5e through Cat 6A, PRIME has UTP CMR, CMP, and outdoor/burial solutions for all your data-communication networking needs including for 10GBASE-T solutions over 100 meters and for frequencies up to 550MHz. All our cables meet the necessary ANSI, TIA, EIA, ISO/IEC and CENELEC EN standards.



### Bulk Cabling Solutions

available in:

- Unshielded
- Shielded
- Riser PVC
- Plenum UTP
- Solid twisted pair
- Stranded

Type	Bandwidth
Cat 6A	550Mhz
Cat 6	250Mhz
Cat 5e	100Mhz

Cat 6A 550Mhz  
Cat 6 250Mhz  
Cat 5e 100Mhz

Available in:



Available colors:



# Prime Networking Solutions

## ACCESSORIES

### KEYSTONE JACKS, COUPLERS, PLUGS & BOOTS

Whether making custom-length patch cables or doing repairs to existing connections, PRIME has all the right components for both Cat 5e and Cat 6/6A solutions. Our Keystone Jacks utilize a toothless design for quick and accurate attachments. The termination caps provide excellent strain relief and all of the jacks are designed to exceed ANSI/TIA and ISO/IEC standards.



### Face Plates

PRIME carries face plates for 1, 2, 3, 4 and 6 port applications (as well as a blank for a one-gang application) in both white and Ivory, matching the vast majority of decors. They are made from UL 94V-0 self-extinguishing, durable ABS plastic and can operate in temperatures from 14°F up to 140°F/-10°C up to 60°C.



### Tools

In addition to an exclusive Keystone Jack tool, PRIME also has Crimping, Ratcheting, Punch Down and Compression Connector tools - virtually everything needed on the job for building or repairing patch cables.



### Cable Management

When running cabling through ducts, organizing shelves or directing cables to the appropriate racks in a data center, PRIME has all of the most popular types of cable management solutions available.



909-718-5258 • [datacenters@primewirecable.com](mailto:datacenters@primewirecable.com) • [www.primewirecable.com](http://www.primewirecable.com)

# PRIME®

## 11-Outlet RACK MOUNT SURGE PROTECTOR w/SAFE-START TECHNOLOGY

MODEL: CPPDU511

PRIME's Rack-Mount Surge Protector is loaded with features, starting with 11 grounded outlets, 2160 Joules of surge protection and more! It's made for the rigorous demands of professional applications.

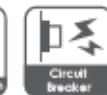


### FEATURES

- Electrical Rating: 15A, 120V, 60Hz, 1800W
- UL Clamping Voltage: L-N 400V, L-G 400V, N-G 400V
- Surge Protection (2160J)
- LED Indicators for Surge Protection & Ground
- Lighted Power Status Rocker Switch (2-Pole)
- 15A Resettable Circuit Breaker for Overload Protection
- Built-in Retractable Hi-Lo LED Lights
- Retractable LED-Lighting Tubes
- Switch Activation Light
- "Always-On" (Unswitched) Outlets with Red LED Indicator
- Switched Outlets with Surge Protection
- Safe-Start Outlets (10 second delay)
- Rack-Mount Installation



Resettable  
15A Circuit Breaker

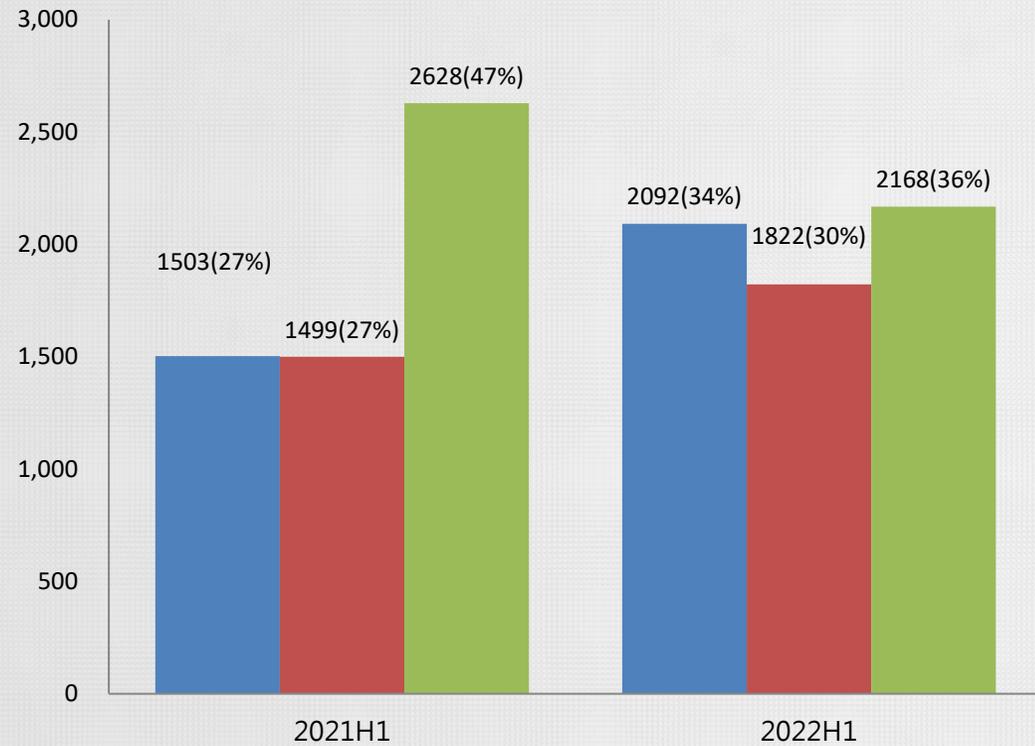


## ➤ **22H1 Performance**

# Revenue - 22H1 vs. 22H1

NT\$m

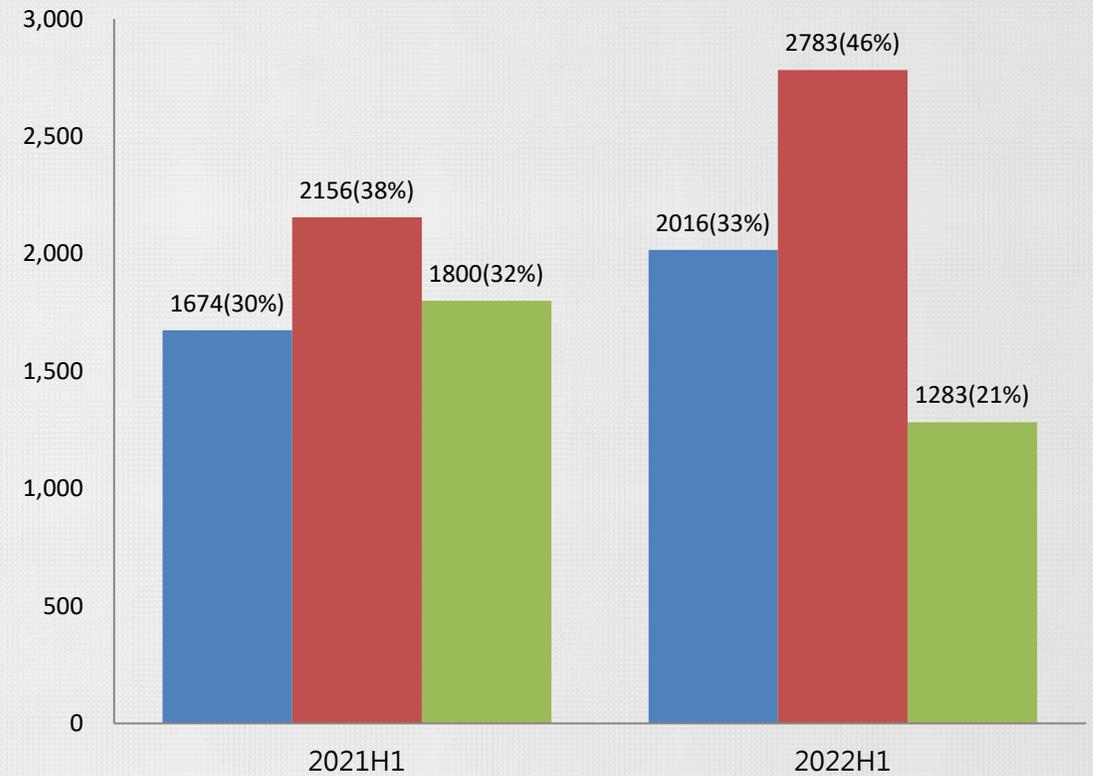
## Sales by Channel



■ Manufacture ■ Channel ■ E-commerce

NT\$m

## Sales by Product



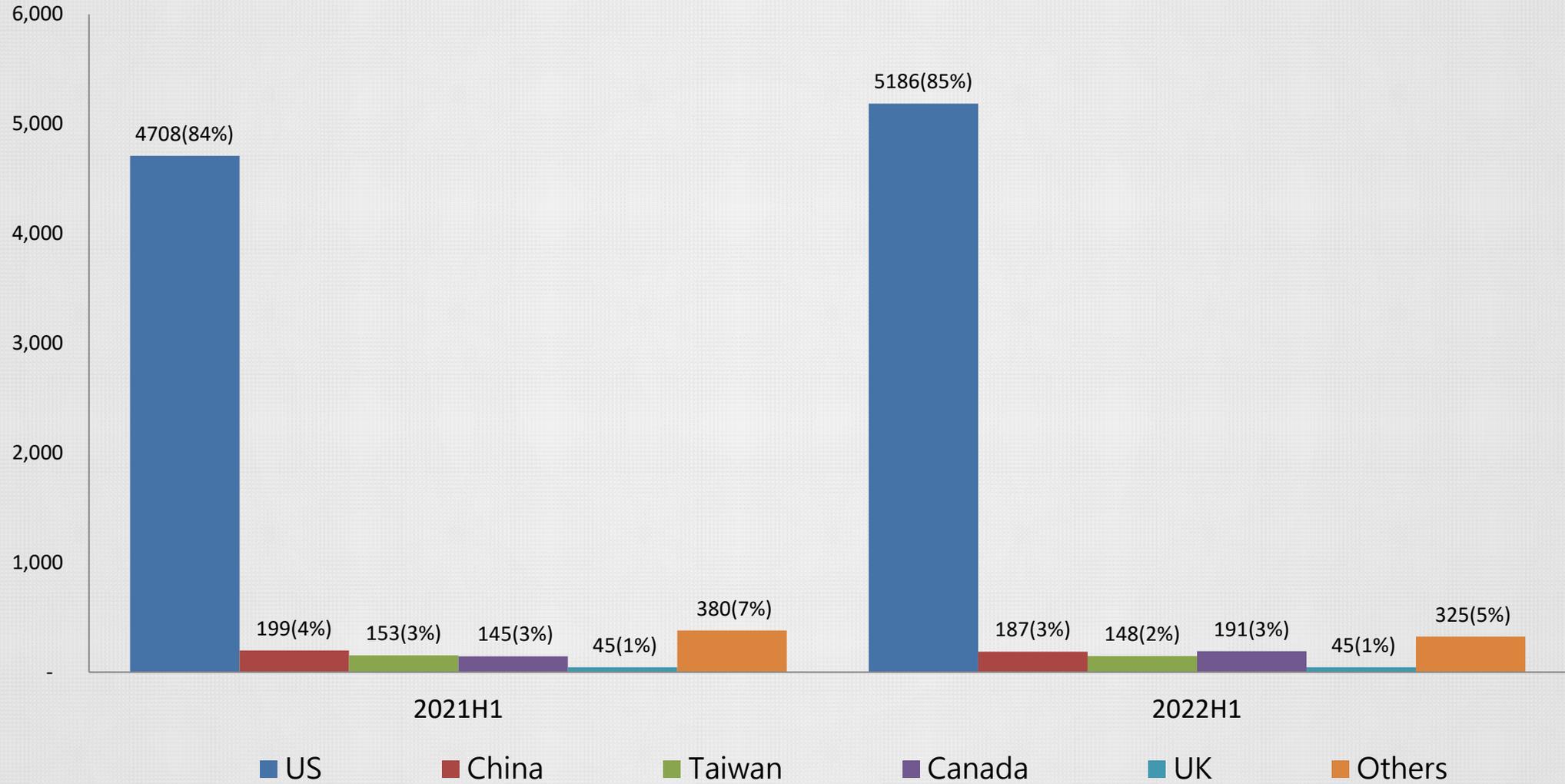
■ CABLE(網路線) ■ POWER CORD(電源線) ■ 其他(註)

22H1 Revenue is NT\$6.82bn, versus 21H1 Revenue NT\$56.3bn.

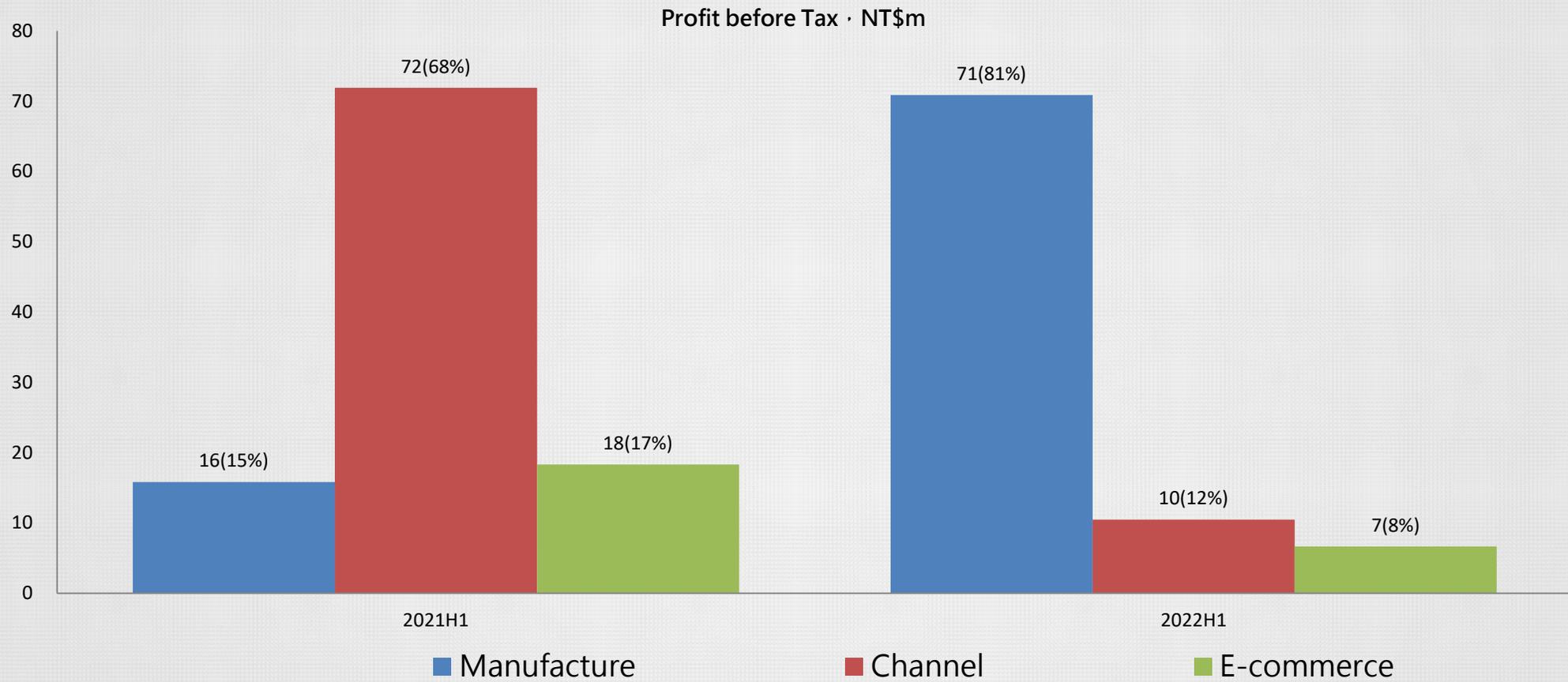
# Revenue - 22H1 vs. 22H1

NT\$m

## Sales by Area



# Profit before Tax



NT\$m	2021H1	2022H1	2021H1	2022H1
Manufacture	16	71	15%	81%
Channel	72	10	68%	12%
E-commerce	18	7	17%	8%
Total	106	88	100%	100%

## ➤ **YFC Group Vision & Outlook**

## ➤ YFC Group Vision & Outlook

- ✓ Manufacturing Perspective  
Move the Dongguan production site out of China.
- ✓ Increase sales shares in regions outside the US, and develop automotive business in China and Japan.
- ✓ Continue developing and improving brand equity

**PRIME**<sup>®</sup>

 MONOPRICE

*premium*<sup>®</sup>  
*line*

 **BESTLINK**  
NETWARE

- ✓ Our Philippines factories have gone into production and are able to satisfy clients' needs for non-China supply. In addition, Philippines production saves Prime, Monoprice, and Bestlink from high tariff costs, and further increases competitiveness in the US market and the group profits.
- ✓ YFC Group has production capacity in the Greater China. While transferring part of our manufacturing to Taiwan and Philippines, YFC is also evolving EV wire harness business in China.
- ✓ We are capable of designing, developing, and manufacturing power cord-related products in the US. Meanwhile, Prime has certain brand awareness and presence in the US.
- ✓ YFC Group has four warehouse sites in the US, which helps clients reduce risks on supply-chain disruptions, and thus we have and continue to acquire new and well-known clients.

*Thank You !*



Company website : [www.cables.com.tw](http://www.cables.com.tw)

